

January 9, 2008

Dear Shri *Chittoria*,

At the outset I wish you & your family a **Very Happy New Year**.

I take this opportunity to compliment you on taking the first step towards entry into the elite "**Club Royale**" on the basis of your sterling performance in December 2007.

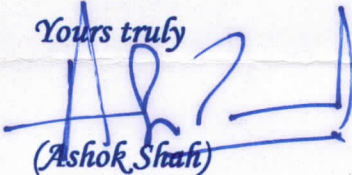
The purpose of this Club is to identify & recognize our top performers who are the drivers of growth both for the Zone & the Corporation. Performers who compete with themselves & for whom life is about leaving an indelible mark in whatever they do.

I have full faith, seeing your past records & an insatiable appetite for excellence, that you will overshoot the benchmarks required to be achieved by 31st March 2008 for final membership of "**Club Royale**". The benchmark you will recollect is either 4 crore's of FPI or 2500 policies with 2 crores FPI between 01.12.2007 to 31.03.2008. I am extremely proud to have you in the reckoning for this group.

Please keep the momentum going & I am looking forward to meeting you shortly.

With best wishes.

Yours truly



(Ashok Shah)

Shri *D. K. Chittoria*
Development Officer
LIC of India
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